

The News and Intelligence You Need on Luxury

NEWS BRIEFS

Entry-level luxury, Switzerland, beauty and Mercedes – News briefs

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Instagram image from Fendi

By STAFF REPORTS

Today in luxury marketing:

Small items, big business



From a bottle of Chanel N 5 to a sleek, square wallet from Comme Des Garons Play, entry-level priced products, including fragrances and small leather goods, are the lifeblood of many a luxury brand. But, in recent years, a new category has emerged: luxury tchotchkes, says Business of Fashion.

Click here to read the entire article on Business of Fashion

Rolex buyers needn't worry as Swiss put limit on anonymous cash

Reto Roffler, a tailor in the heart of Zurich's banking district, doesn't accept card payments. Clients of his store, where a suit can go for 6,000 francs (\$6,075), must either use bank transfers or cash, according to Bloomberg.

Click here to read the entire article on Bloomberg

Prestige beauty outshines last year's performance

As retailers enter their final frenzied crunch of holiday selling, fragrance and beauty appear to be among the stars of the season, per Women's Wear Daily.

Click here to read the entire article on Women's Wear Daily

Mercedes won't "go crazy" to win US luxury race

Mercedes-Benz slipped further behind rival BMW in U.S. sales in November, but outgoing U.S. brand chief Steve Cannon says he won't pump up planned incentives in December to win the luxury-sales race, reports Automotive News.

Click here to read the entire article on Automotive News