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NEWS BRIEFS

# Moda Operandi, French fashion, ecommerce and BMW – News briefs

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Image courtesy of Moda Operandi

By STAFF REPORTS

## Today in luxury marketing:

#### Moda Operandi, online seller of 6-figure fashion, looks to bridal market for growth

On the front wall of Moda Operandi's otherwise sleek, modern, downtown Manhattan office is a cast-iron dinner bell with a rope pulley. Whenever the luxury online fashion retailer made a sale over \$20,000, CEO Deborah Nicodemus would ring the bell to the cheers of staff at Moda, as the five-year-old e-commerce operation is known, says Forbes.

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### Politician's report scrutinizes French fashion

While globally revered, France's fashion industry is "impeded by its structures and history and not dynamic enough to face global challenges." So says socialist politician Lyne Cohen-Solal in a report that has made waves since its release during the holiday doldrums, according to Women's Wear Daily.

#### Click here to read the entire article on Women's Wear Daily

# Do "digital flagships" deliver?

We are increasingly comfortable with making purchases online. A few clicks and a computer-controlled robot in a warehouse the size of several football pitches picks, packs and despatches our chosen items in a sturdy but nondescript cardboard box, per Business of Fashion.

#### Click here to read the entire article on Business of Fashion

# BMW retains US luxury sales title as carmakers cap record year

BMW held on to the U.S. luxury-auto sales crown even with a 17 percent drop in December deliveries, nosing out Lexus and Mercedes-Benz as carmakers roared to a record year, reports Bloomberg.

## Click here to read the entire article on Bloomberg

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