

TRAVEL AND HOSPITALITY

XOJet names Mandarin Oriental as first global hotel partner

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XOJet also recently partnered with JetSmarter

By STAFF REPORTS

Private aviation charter XOJet is continuing to display its commitment to service with its first global hotel partnership with Mandarin Oriental Hotel Group.

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Through XOJet's partnership with Mandarin Oriental, its Preferred Access and Elite Access clients will be eligible for privileges at the hospitality brand's hotels and resorts. XOJet has worked to ensure that every aspect of a trip where its services are used is enjoyable by partnering with others in the travel and hospitality space to guarantee that no detail is overlooked.

Flying to Mandarin Oriental

When XOJet flyers book a stay at Mandarin Oriental properties, they will have the opportunity to upgrade their stay upon check-in. Mandarin Oriental's own dedication to service will be applied as well, with additional amenities being available based on the property stay.

In the opposite loyalty direction, Mandarin Oriental VIP guests can enjoy booking services with XOJet's Aviation Advisors team as well as a \$2,500 credit toward their first flight.

"We are devoted to caring for and providing our clients with unparalleled service, whether it's for business or leisure," said James Henderson, chief business officer at XOJet, in a statement. "This new partnership with an acclaimed hospitality leader such as Mandarin Oriental will allow us to extend the elite travel experience to our clients long after they've landed."



Mandarin Oriental, Marrakech, Morocco

Mandarin Oriental is the most recent travel and hospitality brand to link with XOJet. Partners include Vail Mountain in Vail, CO, Etihad Airways ([see story](#)) and Pebble Beach Resorts, among others.

"[We are] delighted to be XOJet's first global hotel partner and we look forward to providing their clients with a range of exciting benefits as they travel the world," said Jennifer Atkinson, director of customer relationship and partnership marketing at Mandarin Oriental, in a statement.

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