

AUTOMOTIVE

Rolls-Royce decamps for Alpine destinations to court affluent audience

February 1, 2017



Image courtesy of Rolls-Royce

By STAFF REPORTS

British automaker Rolls-Royce Motor Cars is following the wealthy crowd to their ski vacations, popping up at winter holiday enclaves Courchevel and St. Moritz.



The car brand has begun seasonal partnerships with two hotels in these locales, offering chauffeuring services or a gathering place for travelers. Rolls-Royce has previously journeyed with consumers to their summer destinations, such as Ibiza, Porto Cervo and the French Riviera, allowing it to retain a presence even when the affluent are away from home.

Snowy settings

A number of Rolls-Royce vehicles will be available at the Le Lana Hotel in Courchevel from Jan. 28-Feb. 17. Consumers can either drive or be driven by chauffeurs in bespoke models including its Dawn, Wraith, Ghost and Black Badge.

From Jan. 27-Feb. 28, Rolls-Royce is taking up residence at the Badrutt's Palace Hotel. The automaker's placement includes a social lounge and drives in its vehicles.



Image source Badrutt's Palace Hotel

"Our patrons represent a small but extraordinary band of highly influential and discerning men and women," said James Crichton, regional director Europe, Rolls-Royce Motor Cars, in a statement. "They seek the very finest experiences in the most beautiful and glamorous destinations in the world.

"It is therefore fitting that Rolls-Royce, the most celebrated luxury house in the world, maintains a gentle presence wherever they are, ensuring existing owners and those wishing to know more about the marque are never without the benefit of a Rolls-Royce," he said.

Last summer, Rolls-Royce took to its Summer Studio in Sardinia, Italy to unveil two of its latest bespoke models.

Rolls-Royce's Summer Studio is located in the seaside port of Porto Cervo on the island of Sardinia, a popular holiday destination among the elite. The bespoke models, a Dawn and a Wraith, were inspired by Porto Cervo and its marina along the Costa Smeralda (see story).

© 2020 Napean LLC. All rights reserved.

Luxury Daily is published each business day. Thank you for reading us. Your feedback is welcome.