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NEWS BRIEFS

# Russia, diamonds, fragrances and children's closets – News briefs

April 24, 2017



A still from the DPA's Real is Rare campaign

By STAFF REPORTS

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Today in luxury marketing:

# Opening Russia's retail frontiers

"The Russian fashion market can still be rather uncivilized," says Natalia Usacheva, owner of Enigma, a designer boutique in Irkutsk, a picturesque city the size of Boston located in the far-eastern corner of Siberia. From here, it is a mere 40-minute flight to Mongolia's capital but an epic 5,000 kilometres to Moscow, per Business of Fashion.

Click here to read the entire article on Business of Fashion

# Diamond miners have India in sight with Real is Rare slogan

The world's top diamond producers will try to spur demand in India with the launch of their "Real is Rare" slogan in September, after the withdrawal of high-value bank notes dented the world's third biggest diamond market, reports Reuters.

Click here to read the entire article on Reuters

## Personalization, niche seen as top spring fragrance trends

Niche fragrances continue to dominate beauty counters not to mention the attention of major beauty groups on the prowl for acquisitions, according to Women's Wear Daily.

Click here to read the entire article on Women's Wear Daily

## Children's closets get luxury makeovers

Taking a cue from lavish walk-in closets off the master bedroom, builders and designers are increasingly creating

luxury closets for their pint-size clients, says the Wall Street Journal.

Click here to read the entire article on the Wall Street Journal

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