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TRAVEL AND HOSPITALITY

## Mandarin Oriental plans first South American property

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Mandarin Oriental's soon-to-be Hotel Santiago

By STAFF REPORTS

Mandarin Oriental Hotel Group is entering a new continent with its plans for a hotel in Santiago, Chile.



Marking the brand's first South American opening, the chain is taking over management of a 310-room property this August, with extensive renovations to follow. At the time of the brand's announcement, Mandarin Oriental's presence in the Americas was limited to properties in the United States.

## Southward bound

As part of its management take over, Mandarin Oriental will be renaming the property Hotel Santiago. Also aiding the transition to the Mandarin Oriental brand is a renovation project that will makeover the common areas and guest rooms

The first phase of construction is expected to wrap in April 2018, at which point the hotel will become known as Mandarin Oriental, Santiago. During the renovation process, the hotel will remain open to guests.

"We are pleased to be partnering with Mandarin Oriental to create the most elegant and sophisticated hotel in Santiago," said Andreas Nauheimer, General Manager of HCC, which owns Hotel Santiago.

"Following our extensive renovation, we are confident that we will offer the best in luxury hospitality in the city," he said. "We look forward to introducing visitors to the exceptional service for which Mandarin Oriental is renowned."

In addition to 310 guest rooms, 23 of which are suites, the hotel features five restaurants and bars, an outdoor pool and gardens. A second phase of construction, set to close in late 2018, will cover the hotel's eateries and spa facilities.



Mandarin Oriental is looking for fans in Santiago

"We are delighted to be introducing the Mandarin Oriental brand to South America and to be bringing the group's legendary service to Santiago," said James Riley, Mandarin Oriental group CEO, in a statement. "We look forward to collaborating with HCC in transforming the hotel into the city's most exclusive luxury property."

Mandarin Oriental Hotel Group is also ramping up its presence in Dubai with its second announced property in the United Arab Emirates city.

The hotelier will be managing a hotel and branded residences, which are set to open in late 2020. This latest property addition joins Mandarin Oriental's existing beachfront resort currently in development, which is slated to open in 2018 (see story).

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