

REAL ESTATE

Douglas Elliman promotes Scott Durkin to president

December 5, 2017



Douglas Elliman listing in Manhattan. Image credit: Douglas Elliman

By STAFF REPORTS

Real estate brokerage Douglas Elliman has given its chief operating officer Scott Durkin an additional title.

Sign up now

Luxury Daily

The executive, who will now be president and chief operating officer, has been with the company since 2015. As Douglas Elliman continues to expand its presence in the United States, Mr. Durkin will oversee this growth effort.

Title change

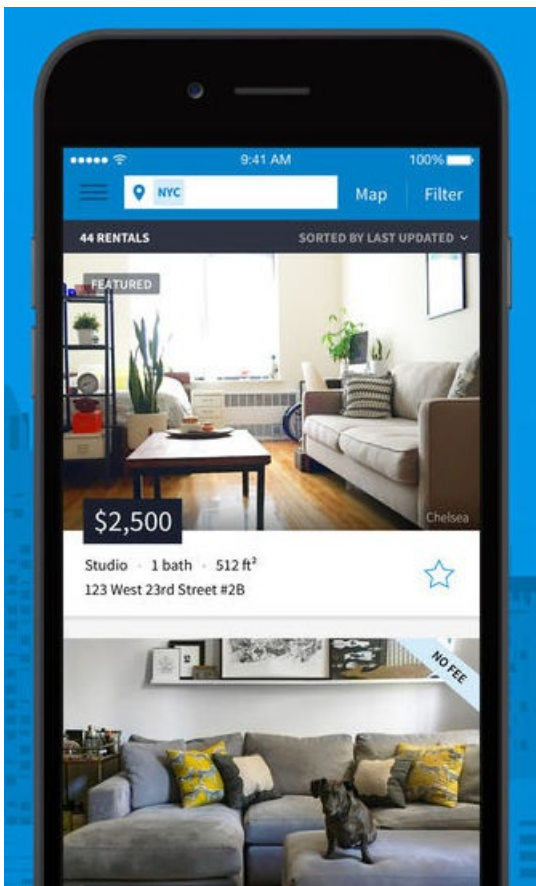
Mr. Durkin began his career with Corcoran Group in 1991, working as a sales agent. He worked closely with Barbara Corcoran and was a protégé of the real estate mogul.

During his time there, he played key roles in the sale of Corcoran Group to NRT and Corcoran's own acquisitions. Mr. Durkin also served as chief operating officer and senior managing director of Corcoran's Chelsea-Flatiron office.

The executive joined Douglas Elliman in 2015 as executive vice president of acquisitions and growth.

Mr. Durkin was instrumental in a number of Douglas Elliman's recent moves, including its expansion in New York, South Florida, California and Massachusetts ([see story](#)).

The executive also played a key role in a new listing collaboration, in which Douglas Elliman is making it easier for its agents to list properties through a partnership with Zillow Group's StreetEasy and Bridge Interactive brands.



StreetEasy app. Image credit: StreetEasy

Leveraging the existing StreetEasy interfaces for desktop and mobile, StreetEasy will create a Douglas Elliman branded platform for the brokerage's agents to share and update listings. As more of the real estate process becomes computerized, a goal of this development is to free up agents' time for tasks that cannot be automated ([see story](#)).

Mr. Durkin has also helped to streamline Douglas Elliman's creative and production operations team, which oversees sales, technology, marketing accounting, human resources and more.

"In the past year as COO of Douglas Elliman, Scott has successfully led several major initiatives to strengthen our brand, our culture and the ways in which our most valued assets, our agents, do business," said Howard M. Lorber, chairman of Douglas Elliman Realty, LLC. "From forward-thinking partnerships with StreetEasy to another record-breaking year of sales, Scott has proven himself to be a highly valued and respected leader. I am thrilled to make this announcement."

© Napean LLC. All rights reserved.

Luxury Daily is published each business day. Thank you for reading us. Your [feedback](#) is welcome.