

## REAL ESTATE

## Coldwell Banker teams with luxury real estate specialist

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Luxury real estate continues seeing strong sales growth. Image credit: Coldwell Banker

## By SARAH RAMIREZ

Real estate brokerage firm Coldwell Banker is launching a new partnership between its Global Luxury program and Supreme Auctions.



Through the partnership, Coldwell Banker Global Luxury agents will have a new tool to offer clients who are buying and selling high-end properties. Established in 2007, Supreme Auctions specializes in luxury real estate auctions.

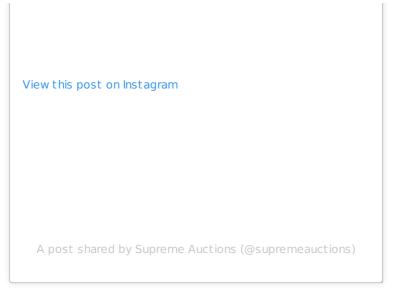
"The Coldwell Banker Global Luxury program continuously finds news ways to provide its agents and clients with a competitive edge," said Michael Altneu, vice president of luxury at Coldwell Banker Real Estate LLC, in a statement.

"Our partnership with Supreme Auctions and its proven Accelerated Marketing Program offer a powerful new tool to our Luxury Specialists."

## Supreme partnership

In 2020, Coldwell Banker Global Luxury property specialists conducted more than 32,000 transactions of homes priced at \$1 million or more, totaling \$168.4 million in luxury sales and a 16.6 percent increase year-over-year.

The new strategic partnership reflects Coldwell Banker's ad Supreme Auctions' shared values of integrity and dedication to representing luxury properties around the globe.



Supreme Auctions specializes in accelerated luxury real estate marketing

"As the preferred auction partner to the Coldwell Banker Global Luxury program, we are pleased to provide their agents with an exciting, time-certain, accelerated marketing solution for clients who are selling and purchasing the world's most distinguished properties," said Maverick Commins, CEO at Supreme Auctions, in a statement.

Additionally, Supreme Auction will help enhance Coldwell Banker's Luxury property specialist certification package by introducing a complementary luxury certification course.

Through another strategic partnership, elite Coldwell Banker properties will be showcased on JamesEdition.com, a digital classified section for real estate, cars, jets and yachts. All Coldwell Banker luxury listings will also be syndicated on *Bloomberg*'s property marketplace (see story).

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