

REAL ESTATE

Pacaso enters New York State market with NevelHaus sustainable homes collab

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Tech-forward real estate platform, Pacaso, has teamed up with sustainable turnkey home builder, NevelHaus to serve New York. Image credit: Pacaso

By LUXURY DAILY NEWS SERVICE

Real estate platform and second-home property company Pacaso has teamed up with sustainable custom home builder NevelHaus to serve the New York State market.

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Pacaso gives prospective homeowners co-ownership options within the luxury real estate sector. NevelHaus is constructing an eco-modern neighborhood within 44 acres of Stone Ridge woodlands in New York, and Pacaso will be the provider of purchasing points for co-owners.

"The collaboration with NevelHaus marks Pacaso's first foray into both new development and New York," said Austin Allison, cofounder/CEO of Pacaso, in a statement.

"We've had many buyers ask us since we launched in late 2020 when we're heading to New York and we are really excited and eager to respond to that demand with the first Pacaso in a first-of-its-kind collection of luxury homes in the historic Hudson Valley," he said.

Buyers will be able to buy one half of a modern home within the community, the first house going for \$1.212 million for each owner.

On the house

The community offers residents a balance between a proximity to the natural world, and the amenities of the big city New York only being two hours away.

The opening home is situated on 2.43 acres of land, designated **NevelHaus** Lot 4. It has three bathrooms and three bedrooms, and is surrounded by trees and mountain vistas for complete seclusion.

"We're thrilled to be working with Pacaso on its first foray in New York State in the beautiful Catskills and Hudson Valley region," said Pelle Hamburger, cofounder of NevelHaus, in a statement.

"Like Pacaso, NevelHaus was created with the idea of simplicity at the heart of our process to customize and

purchase second homes," he said.

"Partnering with **Pacaso** enables a wider buyer pool of homebuyers to experience the NevelHaus brand, sleek architectural design by INC Architecture & Design and unparalleled lifestyle of Stone Ridge, New York, with nature at your doorstep."

Hiking trails stretch for thousands of miles in the surrounding Mohonk Preserve and Minnewaska State Park, offering residents a chance to be among nature.

The interior also holds notes of the natural world, with the wood throughout the home and natural light brought in thanks to the vaulted, 30-foot-tall ceilings.

The floors are made of European white oak, using planks that are nine inches wide, and the cabinets are made of oak. There is also a wood-burning stove, bringing in a scent of the forest.

Fully decorated and complete with furnishings, the home also includes an office and reading corner. Residents can also enjoy the loft and a tall garage.

Technology is woven throughout the design, with the bathrooms' heated floors and modern appliances in the kitchen.

Outside there are plenty of water sources, including a blue 30-foot-long pool filled with saltwater. There is also an open-air shower to accompany it, both of which are modern in design.

"We have found that new construction is one of buyers' top desires in a second home, so it was a no-brainer for us to partner with a category-defining home building platform like NevelHaus," said Lucy Wohltman, senior vice president of new development of Pacaso, in a statement.

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